# ETPMPD

## Global X Physical Palladium

| | |
|---|---|
| Issuer | Global X Metal Securities Australia Limited (an authorised representative of Global X Management (AUS) Limited) |
| Issuer ABN | 40 101 465 383 |
| Issuer AFSL | 466778 |
| Product | Global X Physical Palladium |
| ISIN Code | AU000ETPMPD3 |
| Market Identifier Code | XASX |
| Product Exchange Code | ETPMPD |
| Date TMD approved | 14th December 2023 |
| TMD version | Version 4 |
| TMD status | Current |

## LEGAL DISCLAIMER

This Target Market Determination (TMD) is required under section 994B of the Corporations Act 2001 (Cth) (the Act). This TMD describes the class of consumers that comprises the target market for the financial product and matters relevant to the product's distribution and review (specifically, distribution conditions, review triggers and periods, and reporting requirements). Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the product being consistent with the most recent TMD (unless the distribution is excluded conduct).

This document is not a product disclosure statement (PDS) and is not a complete summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS for the product before making a decision whether to buy this product.

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS can be obtained at www.globalxetfs.com.au or by phoning +61 2 8311 3488.

# Target Market Determination

## TARGET MARKET SUMMARY

This product is intended for use as a satellite allocation for a consumer who is seeking capital growth and has a very high or extremely high risk and return profile for that portion of their investment portfolio. It is likely to be consistent with the financial situation and needs of a consumer with no minimum investment timeframe and needs daily access to capital.

The Fund is an exchange traded product (ETP) and is generally only available to consumers through the ASX via a broker.

## INVESTMENT PRODUCTS & DIVERSIFICATION

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of minor allocation). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a balanced or moderate diversified portfolio with a minor allocation to growth assets. In this case, a product with a High risk/return profile may be consistent with the consumer's objectives for that minor allocation notwithstanding that the risk/return profile of the consumer as a whole is Medium. In making this assessment, distributors should consider all features of a product (including its key attributes).

## INSTRUCTIONS

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

## APPROPRIATENESS

The Issuer has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market, as the features of this product in Column 3 of the table below are likely to be suitable for consumers with the attributes identified with a green TMD Indicator in Column 2.

## TMD INDICATOR KEY

The Consumer Attributes for which the product is likely to be appropriate have been assessed using a red and green rating methodology:

| |
|---|
| In target market |
| Not in target market |



115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000

(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

| CONSUMER ATTRIBUTES | TMD INDICATOR | PRODUCT DESCRIPTION (INCLUDING KEY ATTRIBUTES) |
|---|---|---|
| **CONSUMER'S INVESTMENT OBJECTIVE** | | |
| Capital Growth | | The Product aims to provide consumers with a return that tracks the performance of the price of palladium in Australian dollars before fees and expenses.<br><br>The Product is backed by physical allocated palladium, which conforms to the London Platinum & Palladium Market's rules for Good Delivery. Holders of Metal Securities have an effective entitlement to the palladium.<br><br>Palladium is primarily used for industrial purposes and the price of palladium is reflective of the supply and demand dynamics in areas such as the autocatalyst industry. Palladium typically has a low level of correlation with other asset classes and can therefore be used for portfolio diversification.<br><br>The Product will likely be suitable for consumers who are seeking capital growth.<br><br>The Product does not offer any form of capital preservation, and therefore, the Fund is not suitable for consumers seeking capital preservation.<br><br>The Product does not offer any income and will therefore not likely be suitable for consumers who are seeking income distribution or tax effective income. |
| Capital Preservation | | |
| Income Distribution | | |
| **CONSUMER'S INTENDED PRODUCT USE (% OF INVESTABLE ASSETS)** | | |
| Solution/Standalone (up to 100%) | | The portfolio diversification of the Product is low on the basis that the Product offers exposure to a single asset, being physical palladium. The Product is therefore not considered to be suitable as a standalone solution, major allocation, core allocation or as a minor portfolio component.<br><br>For consumers with an objective of capital growth, the Product may be suitable for the target market for use as a satellite portfolio allocation. |
| Major Allocation (up to 75%) | | |
| Core Component (up to 50%) | | |
| Minor Allocation (up to 25%) | | |
| Satellite Allocation (up to 10%) | | |
| **CONSUMER'S INVESTMENT TIMEFRAME** | | |
| Maximum Investment Timeframe | 0 Years | There is no minimum suggested investment timeframe specified for this product. The Product may be suitable for both consumers looking to take a short-term view on the price of palladium as well as those looking to take a medium to long term strategic allocation to palladium as part of a wider diversified portfolio. |



115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000

(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

## CONSUMER'S RISK (ABILITY TO BEAR LOSS) AND RETURN PROFILE

| | |
|---|---|
| Low | |
| Medium | |
| High | |
| Very High | |
| Extremely High | |

The Product has a risk band of SRM 7.

The Product holds physical palladium, which has the potential to be volatile. Consumers with a low to high ability to bear losses are not considered to fall within the target market.

Consumers with a very high or extremely high-risk profile and ability to bear losses are likely to fall within the target market for the Product.

## CONSUMER'S NEED TO WITHDRAW MONEY

| | |
|---|---|
| Within one week of request | |
| Within one month of request | |
| Within three months of request | |
| Within one year of request | |
| Within 5 years of request | |
| Within 10 years of request | |
| 10 years or more | |

The investments held by the Fund are highly liquid.

Under normal circumstances, unit holders are able to buy and sell units in the Fund on the ASX on any trading day.



115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000

(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

## REVIEW TRIGGERS

*This part is required under section 994B(5)(d) of the Act.*

| |
|---|
| Material change to key attributes, fund investment objective and/or fees. |
| Material deviation from benchmark / objective over sustained period. |
| Key attributes have not performed as disclosed by a material degree and for a material period. |
| Determination by the issuer of an ASIC reportable Significant Dealing. |
| Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product. |
| The use of Product Intervention Powers, regulator orders or directions that affects the product. |

## DISTRIBUTION CONDITIONS/RESTRICTIONS

*This part is required under section 994B(5)(c) of the Act*

| DISTRIBUTION CONDITION | DISTRIBUTION CONDITION RATIONALE | APPLICABLE |
|---|---|---|
| There are no distribution conditions | Not applicable | ✓ |

## MANDATORY REVIEW PERIODS

*Maximum period for review*

*Instructions to issuers: These are the maximum periods for a TMD review – a TMD review must be completed before this period has expired. RG 274.110 states reasonable review periods are likely to be shorter when a product is complex and higher risk, or when an issuer has limited experience issuing similar products or is yet to establish a proven distribution network.*

| REVIEW PERIOD | MAXIMUM PERIOD FOR REVIEW |
|---|---|
| Initial Review | 1 year, 3 months |
| Subsequent Review | 3 years, 3 months (14th March 2027) |

## DISCLAIMER

*This Target Market Determination (TMD) is required under section 994B of the Corporations Act 2001 (Cth) (the Act). It sets out the class of consumers for whom the product, including its key attributes, would likely be consistent with their likely objectives, financial situation and needs. In addition, the TMD outlines the triggers to review the target market and certain other information. It forms part of Global X Management (AUS) Limited's (Global X) design and distribution arrangements for the product. This document is not a product disclosure statement and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS of the product before making a decision whether to buy this product. Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS can be obtained at www. globalxetfs.com.au or by phoning +61 2 8311 3488.*

## DISTRIBUTOR REPORTING REQUIREMENTS

*This part is required under section 994B(5)(g) and (h) of the Act.*

| REPORTING REQUIREMENT | REPORTING PERIOD | DISTRIBUTORS REQUIREMENT APPLIES TO |
|---|---|---|
| Complaints (as defined in section 994A(1) of the Act) relating to the product. The distributor should provide all the content of the complaint, having regard to privacy. | As soon as practicable but no later than 10 business days following end of calendar quarter. | All distributors |
| Significant dealing outside of target market, under section 994F(6) of the Act. See Definitions for further detail. | As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing. | All distributors. |

*If practicable, distributors should adopt the FSC data standards for reports to the issuer.*
*Distributors must report to Global X Management (AUS) Limited using the method specified www.globalxetfs.com.au/ddo.*
*This link also provides contact details relating to this TMD for Global X Management (AUS) Limited.*



115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000

(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

| CONSUMER ATTRIBUTES | PRODUCT DESCRIPTION (INCLUDING KEY ATTRIBUTES) |
|---|---|
| **CONSUMER'S INVESTMENT OBJECTIVE** | |
| Capital Growth | The consumer may hold the investment as up to 100% of their total investable assets.<br>The consumer is likely to seek a product with very high portfolio diversification. |
| Capital Preservation | The consumer may hold the investment as up to 75% of their total investable assets.<br>The consumer is likely to seek a product with at least high portfolio diversification. |
| Income Distribution | The consumer may hold the investment as up to 50% of their total investable assets.<br>The consumer is likely to seek a product with at least medium portfolio diversification. |
| **CONSUMER'S INTENDED PRODUCT USE (% OF INVESTABLE ASSETS)** | |
| Solution/Standalone (up to 100%) | The consumer intends to hold the investment as either a part or the majority (up to 100%) of their total investable assets (see definition below). The consumer typically prefers exposure to a product with at least High portfolio diversification (see definitions below). |
| Major Allocation (up to 75%) | The consumer intends to hold the investment as a major component, up to 75%, of their total investable assets (see definition below). The consumer typically prefers exposure to a product with at least Medium portfolio diversification (see definitions below). |
| Core Component (up to 50%) | The consumer intends to hold the investment as a smaller part of their total portfolio, as an indication it would be suitable for up to 25% of the total investable assets (see definition below). The consumer is likely to be comfortable with exposure to a product with Low portfolio diversification (see definitions below). |
| Minor Allocation (up to 25%) | The consumer may hold the investment as up to 25% of their total investable assets.<br>The consumer is likely to seek a product with at least low portfolio diversification. |
| Satellite Allocation (up to 10%) | The consumer may hold the investment as up to 10% of the total investable assets.<br>The consumer may seek a product with very low portfolio diversification.<br>Products classified as extremely high risk are likely to meet this category only. |
| Investable Assets | Those assets that the investor has available for investment, excluding the residential home. |


115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000
(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

## PORTFOLIO DIVERSIFICATION
## (FOR COMPLETING THE KEY PRODUCT ATTRIBUTE SECTION OF CONSUMER'S INTENDED PRODUCT USE)

| | |
|---|---|
| Very Low | The product provides exposure to a single asset (for example, a commercial property) or a niche asset class (for example, minor commodities, crypto-assets or collectibles). |
| Low | The product provides exposure to a small number of holdings (for example, fewer than 25 securities) or a narrow asset class, sector or geographic market (for example, a single major commodity (e.g. gold) or equities from a single emerging market economy). |
| Medium | The product provides exposure to a moderate number of holdings (for example, up to 50 securities) in at least one broad asset class, sector or geographic market (for example, Australian fixed income securities or global natural resources). |
| High | The product provides exposure to a large number of holdings (for example, over 50 securities) in multiple broad asset classes, sectors or geographic markets (for example, global equities). |
| Very High | The product provides exposure to a large number of holdings across a broad range of asset classes, sectors and geographic markets with limited correlation to each other. |

## CONSUMER'S INTENDED INVESTMENT TIMEFRAME

| | |
|---|---|
| Minimum | The minimum suggested timeframe for holding the product. Typically, this is the rolling period over which the investment objective of the product is likely to be achieved. |

## CONSUMER'S RISK (ABILITY TO BEAR LOSS) AND RETURN PROFILE

This TMD uses the Standard Risk Measure (SRM) to estimate the likely number of negative annual returns for this product over a 20 year period, using the guidance and methodology outlined in the Standard Risk Measure Guidance Paper For Trustees (note the bands in the SRM guidance differ from the bands used in this TMD). However, SRM is not a complete assessment of risk and potential loss. For example, it does not detail important issues such as the potential size of a negative return (including under conditions of market stress) or that a positive return could still be less than a consumer requires to meet their investment objectives/needs. The SRM methodology may be supplemented by other risk factors. For example, some products may use leverage, derivatives or short selling; may have liquidity or withdrawal limitations; may have underlying investments with valuation risks or risks of capital loss; or otherwise may have a complex structure or increased investment risks, which should be documented together with the SRM to substantiate the product risk rating.

A consumer's desired product return profile would generally take into account the impact of fees, costs and taxes.

| | |
|---|---|
| Low | For the relevant part of the consumer's portfolio, the consumer:<br>• has a conservative or low risk appetite,<br>• seeks to minimise volatility and potential losses (e.g. has the ability to bear up to 1 negative return over a 20 year period (SRM 1 to 2)), and<br>• is comfortable with a low target return profile.<br>The consumer typically prefers stable, defensive assets (such as cash). |


115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000
(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

| | |
|---|---|
| Medium | For the relevant part of the consumer's portfolio, the consumer:<br>• has a moderate or medium risk appetite,<br>• seeks low volatility and potential losses (e.g. has the ability to bear up to 4 negative returns over a 20 year period (SRM 3 to 5)), and<br>• is comfortable with a moderate target return profile.<br>The consumer typically prefers defensive assets (for example, fixed income). |
| High | For the relevant part of the consumer's portfolio, the consumer:<br>• has a high risk appetite,<br>• can accept high volatility and potential losses (e.g. has the ability to bear up to 6 negative returns over a 20 year period (SRM 5 or 6)), and<br>• seeks high returns (typically over a medium or long timeframe).<br>The consumer typically prefers growth assets (for example, shares and property). |
| Very High | For the relevant part of the consumer's portfolio, the consumer:<br>• has a very high risk appetite,<br>• can accept very high volatility and potential losses (e.g. has the ability to bear 6 to 7 negative returns over a 20 year period (SRM 6 or 7)), and<br>• seeks to maximise returns (typically over a medium or long timeframe).<br>The consumer typically prefers high growth assets (such as high conviction portfolios, hedge funds, and alternative investments). |
| Extremely High | For the relevant part of the consumer's portfolio, the consumer:<br>• has an extremely high risk appetite,<br>• can accept significant volatility and losses, and<br>• seeks to obtain accelerated returns (potentially in a short timeframe).<br>The consumer seeks extremely high risk, speculative or complex products which may have features such as significant use of derivatives, leverage or short positions or may be in emerging or niche asset classes (for example, crypto-assets or collectibles). |

## CONSUMER'S NEED TO ACCESS CAPITAL

This consumer attribute addresses the likely period of time between the making of a request for redemption/withdrawal (or access to investment proceeds more generally) and the receipt of proceeds from this request under ordinary circumstances. Issuers should consider both the frequency for accepting the request and the length of time to accept, process and distribute the proceeds of such a request. To the extent that the liquidity of the underlying investments or possible liquidity constraints (e.g. ability to stagger or delay redemptions) could impact this, this is to be taken into consideration in aligning the product to the consumer's need to access capital. Where a product is held on investment platforms, distributors also need to factor in the length of time platforms take to process requests for redemption for underlying investments. Where access to investment proceeds from the product is likely to occur through a secondary market, the liquidity of the market for the product should be considered.


115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000
(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU

## DISTRIBUTOR REPORTING

| | |
|---|---|
| Significant Dealings | Section 994F(6) of the Act requires distributors to notify the issuer if they become aware of a significant dealing in the product that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and distributors have discretion to apply its or-dinary meaning.<br>The issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC.<br>Dealings outside this TMD may be significant because:<br>• they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or<br>• they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consumer (or class of consumer).<br>In each case, the distributor should have regard to:<br>• the nature and risk profile of the product (which may be indicated by the product's risk rating or withdrawal timeframes),<br>• the actual or potential harm to a consumer (which may be indicated by the value of the consumer's investment, their intended product use or their ability to bear loss), and<br>• the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red and/or amber ratings attributed to the consumer).<br>Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:<br>• it constitutes more than half of the distributor's total retail product distribution conduct in relation to the product over the quarter,<br>• the consumer's intended product use is solution/standalone,<br>• the consumer's intended product use is core component or higher and the consum-er's risk/return profile is low, or<br>• the relevant product has a green rating for consumers seeking extremely high risk/return. |


115 PITT STREET
9TH FLOOR
SYDNEY, NSW 2000
(61) 2 8311 3488
INFO@GLOBALXETFS.COM.AU
WWW.GLOBALXETFS.COM.AU